Subject: English	Topic: Lee Gets Hired	Date: //	
Course/Programme: TEFL Level: Advanced Section:	Resources: Worksheets, White board, Projector (If working), Cut-outs, Audio conversation.	Time: 01:00pm- 01:50pm Venue:	

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Objectives: At the end of the session, the learner will:

- * Know how to compose an e-mail for business purposes.
- * Know how to carry on a dialogue in a job interview.
- * Know how to do salary negotiations in a polite yet convincing manner.

Skills

Reading – Reading the text to extract the important information.

Writing – writing answers in the correct sentence structure.

Listening and Speaking – eliciting information from peers and in-group work, via discussions.

Time	Tutor Input	Learner Activities	Functional Skills	Assessment	Resources
01:00-01:10	Introducing the topic The teacher will ask the Ss questions like: Describe a boss you have worked for. What makes a good boss? What makes a boss bad? What is a good salary? How much time do you usually need to switch your job?	Students will answer the questions based upon their experiences.	Speaking and listening.	- Q&A, observation.	
01:10-01:20	 Main lesson focus (Activity One) The teacher plays an audio, which is 	-Students will be listening to an audio to number the correspondence in the	Listening and analyzing.	- Task	Audio and worksheet.

	 an e-mail message from a company offering a job. (Index A) The teacher gives the Ss a copy of the e-mail but with the correspondence in wrong order. The Ss are asked to number the phrases in the order they appear in the audio. (Index B) The teacher will go through the worksheets for correction. 	correct order in the worksheet.			
01:20-01:30	 Activity Two The teacher will distribute the next worksheet which is a dialogue between two people. (Index C) The teacher plays an audio of the same conversation. (Index D) The dialogues in the given worksheet are not in correct order. The students are asked to put them in correct order. The teacher will go through the worksheets 	The students will listen to the audio in order to put the dialogues in correct order.	Listening.	Task	Audio and worksheet.
01:30-01:50	 Activity Three (Role-play) The teacher divides the students in pairs and gives them 5 minutes to prepare a job interview conversation. The students will act out the interview scene in front of the class. 	Students will be working in pairs to act out a job interview dialogue.	Speaking and listening.	-Observation, peer feedback.	

Contingency plan	**Should the lesson run slower than expected, then I will go through the answers for the last task after the break. However the lesson should run faster than expected then I shall give another worksheet to the class. (Index E)		
** Technical difficulties.	**If the sound system in the class doesn't work I will use my mobile phone with speakers instead.		

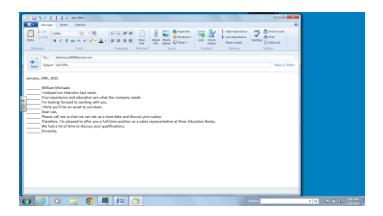
Materials:

Index A:



Lee Gets Hired P1.m4a

Index B:



Index C:

The dialogues below are not in correct order. Work with your partner to put them in correct order.

Mr. Michaels: Great! I'll write the contract and I'll see you at 9 a.m. sharp on July 21st. Great to have you on board, Lee.

Mr. Michaels: You drive a hard bargain. I could go up to \$28,000 and set up a bonus plan for good sales.

Lee: Hello, Mr. Michaels. This is Lee Timson. I'm calling in response to your email message. I'm very excited about the job offer.

Mr. Michaels: Hello, Lee. Thanks for calling. We need to negotiate your start date and salary.

Mr. Michaels: I'd like for you to start next week.

Mr. Michaels: I understand. You can start in two weeks then. How about July 21st?

Lee: I like the idea of a bonus plan. I accept.

Lee: I need to give my employer two week's notice.

Lee: That sounds good.

Lee: Good to be on board, Mr. Michaels!

Lee: I know that is for a new person, but I do have some experience. I'd like to start at a higher salary. I'd like to make \$29,000.

Mr. Michaels: Let's discuss salary next. The starting salary is \$24,000 a year.

Lee: When do you want me to start?

Index D:



Index E:

$\label{eq:match_def} \textbf{Match these words or phrases to their correct definitions.}$

1. Sharp	a. The amount of time usually required before leaving the job.
2. Two week's notice	b. To take.
3. Drive a hard bargain	c. working an average of 40 hours a week.
4. Qualifications	d. A job.
5. Job offer	e. exactly on time.
6. Accept	f. A good addition; a good part
7. Set up	g. A written agreement
8. Full-time	h. The amount of money a job pays.
9. Start date	i. As part of the team
10. Position	j. To arrange; to plan
11. Salary	k. Extra money for a good job performance
12. Asset	l. Qualities or skills.
13. Negotiate	m. To discuss and bargain
14. On board	n. To be good at negotiating
15. Contract	o. The first day at work/
16. Bonus	p. The presentation of a job, chance to take the job.

References:

www.esllibrary.com

www.redriverpress.inc